

Message Text

UNCLASSIFIED

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ACTION EA-02

INFO OCT-01 ISO-00 EB-01 /004 W
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R 110756Z OCT 74
FM AMEMBASSY MANILA
TO USDOC WASHDC
INFO SECSTATE WASHDC 7585

UNCLAS MANILA 12223

E.O. 11652: N/A
TAGS: BFOL, RP
SUBJ: WTDR/FTI - SAN PABLO MACHINERY & EQUIPMENT CORPORATION
(SAN PABLO OIL FACTORY, INC.)

REF: UNCLAS USDOC 13476

1. PHILIPPINES 2. CNTRY CODE: 565 3. SER NO: NA

4. SAN PABLO MACHINERY & EQUIPMENT CORPORATION

4A. CODE: 4B. CODE: A 4C. CODE: X

5. P.O. BOX 1123 MCC; RM. A, 5TH FLR., JARDINE DAVIES BLDG.,
222 BUENDIA AVE., MAKATI

6. RIZAL, PHILIPPINES

7. ESTBL: 1931 8. EMPL: 27 9. SIZE: (19-X) LARGE

10. REPUTATION: (22-X) GOOD 12. RPT DATE:09/74

13A. 35314/23 INDENTS & DIST. CRANES

13B. 35317/23 INDENTS & DIST. PAYLOADERS

13C. 35371/23 INDENTS & DIST. TRACTORS AND FORK LIFTS

13D. 35531/23 INDENTS & DIST. SAWMILL MACHINERY AND EQUIP-
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MENT

13E. 35922/23 INDENTS & DIST. AUTOMOTIVE PISTONS

14. OFFICER: JAMES MCKEEN, PRES., GEN. MGR. & TREAS.

15. CABLE: "SPIOF" MANILA 16. TELEX: 722329 - RCA
AND PN 3656 - EASTERN

17. PHONE: 87-39-51 & 87-47-86

18. FINANCIAL REFERENCES: FIRST NATIONAL CITY BANK, MANILA
AND BANK OF AMERICA NT & SA, MAKATI, RIZAL, PHILIPPINES.

TRADE REFERENCES: SEE ITEM #19.

19. MAJOR FOREIGN FIRMS REPRESENTED: CLARK INTERNATIONAL
MARKETING S.A., GUINNER, NORTH DAKOTA 58040, TRACTORS, FORK
LIFTS, ETC.; DURAND MACHINE CO., WEST VANCOUVER, B. C.,
CANADA, PLYWOOD MACHINERY; CANMILLEX SAWMILL EXPORTS LTD.,
WEST VANCOUVER, B.C., CANADA, SAWMILL MACHINERY AND EQUIP-
MENT, BOTH AGENCIES ACQUIRED 1973; AEON PRODUCTS (LONDON),
LTD., 11-21 NORTHDOWN STREET, LONDON, N19BW, ENGLAND, HEAVY
EQUIPMENT; TRACTORTECNIC, POSTFACH 1857, 28 BRETHEN EUROPEAN
FIRMS, EXCLUSIVE AGENCIES ACQUIRED SEVERAL YEARS AGO.

20. POST'S EVALUATION OF FIRM: FIRM ORIGINALLY ESTABLISHED
SAN PABLO OIL FACTORY, INC. IN 19731. #PRESENT NAME ADOPTED
JULY 1974. JAMES MCKEEN, AMERICAN, RESIDING IN COUNTRY,
OWNS 51 PERCENT OF FIRM. CONDUCTS BUSINESS IN MAKATI, RIZAL.
ENGAGED AS INDENTOR#AND DISTRIBUTOR OF NEW AND USED HEAVY
MACHINERY AND EQUIPMENT FOR LOGGING, MINING, AGRICULTURAL,
INDUSTRIAL AND OTHER COMMERCIAL PURPOSES, REQUIREMENTS OBTAINED
FROM FOREIGN SUPPLIERS MOSTLY FROM ENGLAND, CANADA AND GERMA-
NY. MERCHANDISE DISTRIBUTED BY 7 COMMISSION SALESMAN COVER-
ING GREATER MANILA AREA. HAS ADEQUATE FACILITIES FOR NORMAL
OPERATION. OFFICERS CONSIDERED EXPERIENCED AND QUALIFIED.
AS OF DECEMBER 31, 1973 TOTAL ASSETS P2.4 MILLION, NET WORTH
P1.6 MILLION, SALES P1.2 MILLION WITH NET INCOME P88,800.
CREDIT REPUTATION, SATISFACTORY. RECOMMENDED AS TRADE CON-
TACT FOR INTERESTED AMERICAN FIRMS.
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SULLIVAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Decaption Note:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Handling Restrictions: n/a
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